

Oracloud Overview

Hosting and Managed Applications



As a leading Managed Service Provider, Quantix are at the forefront of service innovation. We have a passion to relentlessly pursue new service models and technology which will deliver greater value to our customers. Quantix clients not only receive the great service benefits on the first day they commit to Quantix, but we reinvest this commitment by developing our service to exponentially increase the value of using Quantix.

Quantix are unique in that as well as being an Oracle CAP partner and holding the current Partner of the Year status, we have invested heavily in our Infrastructure and Security skills. We hold the highest level of accreditations with Juniper, Microsoft, Websense and VMware as we understand that to support our customers' environments we need to add value at every level of the technology stack. Skills in areas such as Data Leakage Prevention, Application Acceleration, Virtualization, Infrastructure Integration and Penetration Testing mean that we can provide true solution based services.

In 2007 we built our initial Cloud Platform using best of breed vendors such as VMware, HP, Juniper and Netapp. Our Infrastructure spans multiple datacenters and acting as an ISP we have the ability to provide a range of connectivity options into our cloud at wholesale prices.

With such a large emphasis on Oracle technology, Quantix has made Oracle a central focus of our Cloud Strategy. Our aim is to use our agile infrastructure to provide a new and exciting delivery model for our Oracle Managed Services. For each customer requirement Quantix will create a Virtual Private Cloud Ecosystem. Within this customers can gain access to readymade SaaS offerings, co-locate infrastructure, or build out an environment using our virtual platforms.

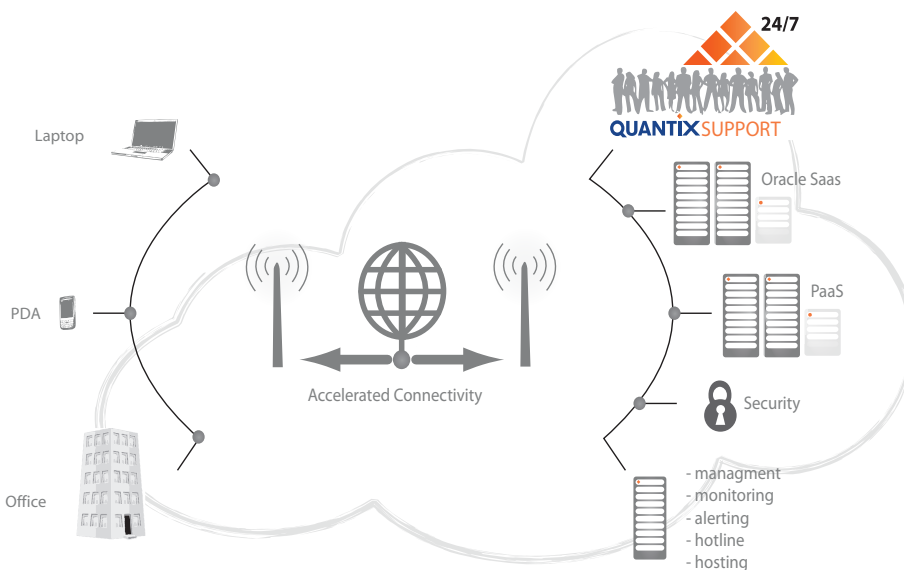
Oracloud Benefits

- Lower TCO
- Achieve increased ROI
- Rapid Scalability
- High Performance Network
- Secure Environment
- Releases Capex
- Managed by Oracle Experts

A Platform for ISVs

The Oracloud is perfect choice for ISVs, as our platform can be leveraged to deliver your application to your customers. In addition to the high level of Oracle expertise we can offer the following example services from the platform:

- A Secure Web Based Application Delivery Portal offering VPN encryption, Single Sign On and Two Factor Authentication.
- A Terminal Services infrastructure for the delivery of fat client applications.
- Load Balancing for Web based apps.
- Application Acceleration to minimize latency of delivery.
- A Virtual Server Environment for Testing and Development.
- Rapid Expansion – New Servers and Infrastructure can be deployed in hours.



Customers have the 3 following options in the Oracloud:

Co-Locate Oracle Database and Application servers - these will be Fully Managed by Quantix. In this instance the customer retains ownership of the Hardware and Software but gains the benefits of hosting in the Oracloud.

Licence Oracle Software on a Platform as a Service – In this instance the customer retains ownership of the licences, but all other hardware and software costs are charged within the fully managed service.

Oracle Technology SaaS – The Oracle SaaS model is the simplest of all and provides customers with the required Oracle Solution as an annual Managed Service charge.

These 3 options allow our customers to gain a fully managed solution inclusive of the application, database, operating system, hardware and network, whilst getting the required blend of Capex and Opex expenditure.

Additional Oracle Cloud Services:

Rapid Recovery for Oracle

Rapid Recovery for Oracle is a unique and innovative Cloud based Managed Service which provides customers not only a hot standby site, but also day to day failover of servers to provide full Oracle business continuity.

GEM for Oracle

A unique **Software-as-a-Service**, it provides 100% visibility of the state and health of your Oracle environment. Through the continual monitoring of numerous critical processes, GEM for Oracle supplies essential information to your own staff, our support team or a combination of both. With a comprehensive range of alerting methods available, the management of your Oracle environment becomes more efficient and more responsive than ever before.

ISO 9001:2008 Quality Accreditation

The ISO accreditation is a globally recognised quality standard, which is awarded to companies that meet high-level standards for the way in which they implement internal business processes. Companies are required to demonstrate quality control for every aspect business process throughout the organisation; ensuring customer service excellence is delivered.

